


BQC - Land acquisition consultancy for CNG_LNG_LCNG stations including all permissions



**BIDDER QUALIFICATION CRITERIA (BQC)
CONSULTANCY SERVICES TO CARRY OUT LAND IDENTIFICATION &
ACQUISITION FOR THE DEVELOPMENT OF CNG/LNG/LCNG STATIONS
INCLUDING ALL STATUTORY PERMISSIONS**

DOCUMENT NO:

GEL/TS/CIVIL/SERVICE/LAND IDENTIFICATION & ACQUISITION/BQC


 GUJARAT ENERGY <small>(erstwhile Gujarat Gas Limited)</small>	BIDDER QUALIFICATION CRITERIA (BQC) CONSULTANCY SERVICES TO CARRY OUT LAND IDENTIFICATION & ACQUISITION FOR THE DEVELOPMENT OF CNG/LNG/LCNG STATIONS INCLUDING ALL STATUTORY PERMISSIONS
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TECHNICAL QUALIFICATION CRITERIA:

Methodology shall be Quality & Cost based selection (QCBS) bid evaluation wherein 70% weightage shall be given to Technical (A1, A2, A3 & A4) criteria & 30% weightage shall be given to commercial bid.

Only bidders meeting the minimum qualification criteria detailed below will be evaluated further based on QCBS scoring criteria:

TECHNICAL CRITERIA				
Sr. No.	Minimum Qualification Criteria	Scoring Criteria		Supporting Documents
A1	<p>The bidder shall have experience of land identification, topographical survey and soil investigation of land.</p> <p>The bidder shall have successfully completed the work of <u>land identification, topographical survey and soil investigation</u> of identified land at minimum 5 (five) nos. (cumulative) of locations for Oil and/or Gas company or CGD company during the last 7 (Seven) years to be reckoned from the Tender Publishing Month.</p> <p><i>Note:</i></p> <ul style="list-style-type: none"> Bidder to submit work order/contract for max. 27 nos. of locations. 	No. of locations	Score	<p>Bidders not associated with GEL shall submit the Purchase Order/Work order/Contract for fulfilment of the criteria specified herein and shall submit the corresponding satisfactory work completion certificate issued by Oil and/or Gas Company or CGD company (End Client) as documentary evidence towards adherence to the criteria specified herein.</p> <p>Bidders associated with GEL (existing and previously) shall submit the Work order for fulfilment of the criteria specified herein.</p>
		<5	Disqualified	
		5 to 10	4	
		11 to 15	8	
		16 to 20	12	
		21 to 25	16	
		>25	20 (max. score)	
A2	<p>The Bidder shall have undertaken work for <u>acquisition of Government land / private land, and conversion into Non-Agricultural land (NA)</u> complying to all applicable revenue laws/acts/codes for</p>	No. of projects	Score	<p>The Bidder not associated with GEL shall submit the Purchase order/ Work order/ Contract of work executed for fulfilment of the criteria specified herein and shall submit the details of land acquired/procured against</p>
		<3	Disqualified	
		3 to 5	4	
		6 to 7	8	

<div><div>GUJARAT ENERGY (Erstwhile Gujarat Gas Limited)</div></div>		<div>BIDDER QUALIFICATION CRITERIA (BQC)</div> <div>CONSULTANCY SERVICES TO CARRY OUT LAND IDENTIFICATION & ACQUISITION FOR THE DEVELOPMENT OF CNG/LNG/LCNG STATIONS INCLUDING ALL STATUTORY PERMISSIONS</div>															
	<div><div>minimum 3 (Three) projects for Oil and/or Gas company or CGD company during last 7 (Seven) years to be reckoned from the bid publishing Month.</div><div>Note:<ul style="list-style-type: none">Multiple POs / Limit POs/ Work Orders/ Job Orders issued under a single contract shall be treated as one single project for evaluation purposes.Bidder to submit work order/contract for max. 15 nos. of projects.</div></div>	<table><tr><td>8 to 9</td><td>12</td></tr><tr><td>10 to 12</td><td>16</td></tr><tr><td>>12</td><td>20 (max. score)</td></tr></table>	8 to 9	12	10 to 12	16	>12	20 (max. score)	<div>corresponding PO/WO/Contract as documentary evidence towards adherence to the criteria specified herein.</div> <div>The bidder associated with GEL (existing and previously) shall submit GEL work order number(s) on his letter lead for fulfilment of criteria specified herein.</div>								
8 to 9	12																
10 to 12	16																
>12	20 (max. score)																
A3	<div>The Bidder shall have undertaken work for <u>Construction approval</u> as per the prevailing norms/law/act/code from applicable authority for minimum 1 (One) project for Oil and/or Gas company or CGD company during last 7 (Seven) years to be reckoned from the bid publishing Month.</div> <div>Note:<ul style="list-style-type: none">Multiple POs / Limit POs/ Work Orders/ Job Orders issued under a single contract shall be treated as one single project for evaluation purposes.Bidder to submit work order/contract</div>	<table><tr><td>No. of projects</td><td>Score</td></tr><tr><td><1</td><td>Disqualified</td></tr><tr><td>1</td><td>4</td></tr><tr><td>2</td><td>8</td></tr><tr><td>3 to 4</td><td>12</td></tr><tr><td>5 to 7</td><td>16</td></tr><tr><td>>7</td><td>20 (max. score)</td></tr></table>	No. of projects	Score	<1	Disqualified	1	4	2	8	3 to 4	12	5 to 7	16	>7	20 (max. score)	<div>The Bidder not associated with GEL shall submit the Purchase order/ Work order/ Contract of work executed for fulfilment of the criteria specified herein and shall submit the details of construction approvals taken against corresponding PO/WO/Contract as documentary evidence towards adherence to the criteria specified herein.</div> <div>The bidder associated with GEL (existing and previously) shall submit GEL work order number(s) on his letter lead for fulfilment of criteria specified herein.</div>
No. of projects	Score																
<1	Disqualified																
1	4																
2	8																
3 to 4	12																
5 to 7	16																
>7	20 (max. score)																

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	for max. 12 nos. of projects.				
A4	1. Bidder shall have minimum Annual turnover of Rs. 3.75 Cr. in any of the preceding three audited financial years 2. Bidder shall have minimum working capital of Rs. 0.75 Cr. for the last audited financial year 3. Bidder's net worth as per the last audited financial year shall be positive.	Highest Annual Turnover in preceding 3 FYs (Cr.)	Score	<p>Bidder (Both associated with GEL and not associated with GEL) shall submit following documents as the documentary evidence toward adherence to the criteria specified herein.</p> <p>1. Chartered Accountant Certificate with valid UDIN confirming Annual Turnover, Working Capital and Net worth as per qualification criteria.</p> <p><u>Important Notes:</u></p> <p>1. If audited financial report of last FY is not available, then the preceding financial year shall be considered and relevant documents shall be provided.</p> <p>2. If audit report is not applicable as per Income Tax Rules, in such cases bidder to submit, full income tax return along with CA certification (with UDIN) incorporating additional as below.</p> <p>a) "Profit offered for tax" in Income Tax Return for respective year/years to be made part of the CA certificate.</p> <p>CA to certify that the vendor has opted for presumptive taxation scheme under relevant section of the Income Tax Act, 1961 in the respective year/years and the turnover reported in the return of income filed with the Income Tax Department are matching.</p>	
		<3.75	Disqualified		
		3.75 to 4.00	4		
		4.01 to 4.50	8		
		4.51 to 5.00	12		
		5.01 to 6.00	16		
		>6.00	20 (max. score)		
		Working Capital in last FY (Cr.)	Score		
		<0.75	Disqualified		
		0.75 to 1.00	4		
		1.01 to 1.20	8		
		1.21 to 1.40	12		
		1.41 to 1.60	16		
		>1.60	20 (max. score)		

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The total combined score (S) will be arrived at after considering weightage of 70% for Technical criteria and 30% for commercial part.

$$S = [(S_{\text{tech}}/S_{\text{total}}) \times 100 \times W_t] + [(C_{\text{low}}/C_{\text{actual}}) \times 100 \times W_c]$$


Where, S = Total combined score

S_{tech}	=	Score as per technical criteria
S_{total}	=	Total maximum score = 100
W_t	=	Weightage of Technical score = 0.7
C_{low}	=	lowest bid amount exclusive of all taxes (INR)
C_{actual}	=	quoted bid amount exclusive of all taxes (INR)
W_c	=	Weightage of commercial score = 0.3

THE SUCCESSFUL BIDDER WILL BE THE ONE WHO HAS THE HIGHEST TOTAL COMBINED SCORE (S) AS EVALUATED ABOVE.

Notes:


- The total combined score (S) shall be considered up to two decimal places.
- In the event of two or more bids securing the same total combined score (S), the bid obtaining the higher score under the technical evaluation criteria shall be recommended for award of the contract. In case the tie still persists, the recommended bidder shall be determined through a manual draw process conducted in the presence of such bidders.

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EXAMPLE FOR BID EVALUATION AS PER QCBS:

Total no. of bids received = 3				
Sr. No.	Minimum Qualification Criteria	Bidder A	Bidder B	Bidder C
1	No. of locations (cumulative) – Successful completion of work of land identification, topographical survey and soil investigation of identified land.	10	20	30
2	No. of projects – Successful completion of work of acquisition of Govt./Private land and NA conversion	4	6	11
3	No. of projects – Successful completion of work of Construction approval	2	0	3
4	Highest Annual Turnover in any of the preceding 3 audited financial years (in cr.)	4.75	6.50	7.25
5	Working capital for last audited financial year (in cr.)	1.05	1.45	1.55
6	Quoted bid amount exclusive of all taxes (in cr.)	16.00	17.00	18.00

TECHNICAL SCORE EVALUATION				
Sr. No.	Criteria	Scores obtained as per scoring criteria		
		Bidder A	Bidder B	Bidder C
1	No. of locations (cumulative) – Successful completion of work of land identification, topographical survey and soil investigation of identified land.	4	12	20
2	No. of projects – Successful completion of work of acquisition of Govt./Private land and NA conversion	4	8	16
3	No. of projects – Successful completion of work of Construction approval	8	DISQUALIFIED	12
4	Highest Annual Turnover in any of the preceding 3 audited financial years (in cr.)	12		20
5	Working capital for last audited financial year (in cr.)	8		16

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$S = [(S_{tech}/S_{total}) \times 100 \times W_t] + [(C_{low}/C_{actual}) \times 100 \times W_c]$				
		Bidder A	Bidder B	Bidder C
<u>S_{tech}</u>	Score as per BQC criteria	36	DISQUALIFIED	84
<u>S_{total}</u>	Total maximum score	100		100
<u>W_t</u>	Weightage of Technical score	0.7		0.7
<u>C_{low}</u>	lowest bid amount exclusive of all taxes (in cr.)	16.00		16.00
<u>C_{actual}</u>	quoted bid amount exclusive of all taxes (in cr.)	16.00		18.00
<u>W_c</u>	Weightage of commercial score = 0.3	0.3		0.3
<u>S</u>	Total combined score	55.2	NA	85.47

Results of Technical Bid Evaluation:

1. Bidder A will not be shortlisted for the contract based on failing to achieve the highest total combined score (S).
2. Bidder B will be disqualified as per failing to fulfil the minimum qualification criteria - A3.
3. Bidder C will be shortlisted for the contract based on Highest Total Combined Score(S).

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BQC Notes (Most Important):

Document Uploading:

1. Bidder shall submit all qualification documents (preferably colour copy) as mentioned above and non-submission of any of the requisite documents shall make the bid liable for rejection.
2. For Bidder associated with GEL, Documentary evidence for work completion (i.e. Inspection Release Note / Completion Certificate / Performance Certificate) against Gujarat Energy Limited (erstwhile Gujarat Gas Limited) Purchase Order/ Work order/ contract is not required. However, the same will be verified by GEL internally and Technical evaluation will be carried out by GEL as per the criteria considering submitted PO/work order/contract.
3. Bidder is suggested to submit the documents which have been already verified by GEL/GEL appointed consultant in previous tenders. In case of submission of documents which have been not verified by GEL/GEL appointed consultant in previous tender, bidder is suggested to submit the document for which issuing authority is accessible and responsive.
4. Bidder is suggested to submit the documents in line with BQC requirement only.
5. All Bidders (GEL associated as well as non-associated): Bidder shall submit contact details (other than GEL) of document issuing authority/end client with minimum information like person Name & Designation, Office address, Email address, Contact Number etc


Supporting Document:

6. For criteria-A1
 - a. Bidder to submit the copy of Contract/Work Order/Purchase Order against technical criteria clearly showing Scope of work including following activities as minimum – Land identification, topographical survey and soil investigation of land, Date of award.
 - b. Bidder to submit the copy of Satisfactory Work Completion certificate against the each submitted Contract/Work Order/Purchase order clearly showing the following information as minimum - Contract/Work Order/Purchase Order reference, Scope of work executed, start date of work, work completion date.
7. For criteria-A2
 - a. Bidder to submit the copy of Contract/Work Order/Purchase Order against technical criteria clearly showing Scope of work including following activities as minimum-acquisition of Government land / private land, and conversion into Non-Agricultural land (NA) complying to all applicable revenue laws/acts/codes, Date of award.
 - b. Bidder to submit the copy of Satisfactory Work Completion certificate against the each submitted Contract/Work Order/Purchase order clearly showing the following information as minimum - Contract/Work Order/Purchase Order reference, Scope of work executed, start date of work, work completion date.
8. For criteria-A3
 - a. Bidder to submit the copy of Contract/Work Order/Purchase Order against technical criteria clearly showing Scope of work including following activities as minimum-construction approval, Date of award.
 - b. Bidder to submit the copy of Satisfactory Work Completion certificate against the each submitted Contract/Work Order/Purchase order clearly showing the following information

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as minimum - Contract/Work Order/Purchase Order reference, Scope of work executed, start date of work, work completion date.

9. For criteria-A4
 - a. Bidder to submit the copy of Chartered Accountant Certificate with valid **UDIN** confirming Annual Turnover, Working Capital and Net worth as per minimum qualification criteria.
10. Supporting document requirement mentioned in Sr No 6, 7, 8 & 9 is for bidder reference only and shall not be considered as reference for technical bid evaluation and qualification. However, failing to provide minimum information required against the experience mentioned in technical qualification criteria defined against A1, A2, A3 & A4 shall make the bid liable to rejection.

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DOCUMENT CHECKLIST FOR BIDDERS

Checklist for BQC

(Only for bidders' reference, criteria and supporting document for evaluation shall be considered as per above table):

Sr. No.	Supporting Documents to be submitted	Submitted in Technical Bid (Yes/ No)
	Technical Criteria A1, A2 & A3 - Check list	
1	Bidders not associated with GEL shall submit the Purchase order/ Work order/ Contract issued by Oil and/or Gas Company or City Gas Distribution Company (End Client) as per qualification criteria.	
2	Bidders not associated with GEL shall submit the Work Completion Certificate reflecting quantity and scope of work, work completion date for the submitted Purchase order/ Work order/ Contract issued by Oil and/or Gas Company or City Gas Distribution Company (End Client) as per qualification criteria.	
3	Bidders associated with GEL (existing and previously) shall submit the Purchase order/ Work order/ Contract for fulfillment of technical qualification criteria.	
	Technical Criteria A4 - Check list	
1	All Bidders (GEL associated as well as non-associated): CA certificate with UDIN number confirming annual Turnover, Working Capital and Net worth from Audited Balance Sheets for preceding three financial years.	
Others		
1	All Bidders (GEL associated as well as non-associated): Bidder shall submit contact details (other than GEL) of document issuing authority with minimum as below <ol style="list-style-type: none"> 1. Name & Designation 2. Office address 3. Email address 4. Contact Number 	